



ENERGY TECH TOUR TO SPE OFFSHORE EUROPE, ABERDEEN

2 – 11 September 2019

FREQUENTLY ASKED QUESTIONS

WHAT IS THE PURPOSE OF THE TOUR?

NERA's Energy Tech Tour is about supporting, promoting and connecting leading Australian technology companies with major energy resource ecosystems around the world. As part of the tour, three to four early-stage companies with world-leading energy technologies from Australia will travel to Aberdeen, Scotland to attend [SPE Offshore Europe](#), the largest engineering and procurement oil and gas conference and exhibition in Europe.

In Aberdeen, the Australian SMEs will join their local counterparts from Station Houston and The Oil & Gas Technology Centre (OGTC) to take part in a unique 10-day program, encompassing the conference itself, a range of educational tours, meetings and events.

WHEN IS THE TOUR?

The tour will take place from 2–11 September 2019.

A key component of the tour will be attending and participating in the SPE Offshore Europe Conference and Exhibition, which runs from 3–6 September 2019.

Successful applicants who take part in the tour are welcome to extend their trip on either side of these dates; however, additional travel and accommodation expenses must be paid by the applicants themselves.

WHO SHOULD APPLY?

If you are an early-stage Australian company with innovative technology capable of making a significant impact in the energy resources sector, we want to hear from you. Early-stage SMEs with specific technology solutions relating to the following areas should apply:

- Digital Transformation
- Wells
- Marginal Development
- Asset Integrity
- Decommissioning
- Subsurface

Applicants must be willing and able to travel to Aberdeen and participate in the full energy technology tour program at and around SPE Offshore Europe.

WHAT IS SPE OFFSHORE EUROPE AND WHY IS IT WORTH ATTENDING?

SPE Offshore Europe showcases leading-edge technology for drilling, exploration, production and environmental protection. Held in Aberdeen each year, the conference attracts 900+ exhibitors and 36,000+ attendees from over 100 countries. SPE Offshore Europe is recognised by offshore E&P professionals as Europe's leading E&P event. In 2019 it will feature international pavilions, a late life and decommissioning zone, an outstanding program of technical presentations, and the latest technologies from around the globe.

Artificial intelligence, energy diversification and the transformation of the workforce will be amongst the major talking points at SPE Offshore Europe 2019, and an ENGenious Zone will highlight innovations in robotics, data analytics, automation and advanced communications. SPE Offshore Europe 2019 will provide a platform for the industry to come together and discuss what really matters and attending will ensure you are connected into the global upstream offshore oil and gas community.

PROGRAM*:

Attend SPE Offshore Europe Conference & Exhibition:

- [SPE Offshore Europe Conference & Exhibition](#)
- [StartUp Village](#)
- [Late Life & Decommissioning Zone](#)

Explore Aberdeen's innovation ecosystems:

- [Oil & Gas Technology Centre Innovation Hub](#)
- [ONE codebase](#)

Tour leading energy research institutes:

- [National Decommissioning Centre \(NDC\) – University of Aberdeen](#)
- [Oil & Gas Innovation Centre \(OGIC\)](#)

Hear what support is available for companies looking to access Scottish and European markets:

- Agent General for Western Australian (Commander Mike Deeks)
- [Scottish Development International \(SDI\)](#)

Plus:

- Networking events
- Meetings with industry representatives (both during and post-SPE OE)
- Building relationships with US and UK cohorts

NERA's SMEs will be showcased in the OGTC StartUp Village, dedicated to exciting new start-ups and including a full program of pitching, panel discussions and success stories in its theatre space.

* Note that the program is subject to change.

WHAT CAN MY COMPANY GAIN FROM THE TOUR?

- Connections to established industry networks drawn from across the global energy industry that can support the commercialisation of your technology, scaling or growth of your business to service additional customers.
- Education on the global landscape for energy technologies and where your solution fits within this landscape.
- Access to new global markets, customers, partners, investors and the contacts to advance your international growth and expansion strategy.

WHAT IS PROVIDED BY NERA?

NERA will organise local transport and access to events, visits and meetings. Together with local partner OGTC, NERA will organise a program of activities, meetings and events for the Australian contingent.

Participating companies are required to organise and pay for their own travel and accommodation. These can be claimed under the NERA stipend.

WHAT SUPPORT IS AVAILABLE TO JOIN THE PROGRAM?

NERA will subsidise each company AUD\$10,000 to participate in the program. This stipend is intended to cover travel, accommodation, meals and other expenses associated with the tour.

HOW AND WHEN WILL I BE REIMBURSED?

Up to AUD\$10,000 of eligible travel costs will be reimbursed by NERA for each of the successful applicants.

A total of 50% (AUD\$5,000 +GST) will be paid up-front by NERA prior to departure/on booking of travel/accommodation. The remaining 50% (AUD\$5,000 +GST) will be paid upon return and once NERA is satisfied the company has genuinely participated in and contributed to the program and has completed a summary report per NERA requirements (see section 'What are the reporting requirements?' below).

WHAT ARE CONSIDERED ELIGIBLE TRAVEL COSTS?

Eligible travel costs include all those associated with travelling to – and participating in – the Energy Tech Tour to Aberdeen. For example, flights, accommodation, meals and other travel expenses incurred. Confirmation of booked travel and receipts must be retained by the participating company.

WHAT COMMITMENT IS EXPECTED ON BEHALF OF PARTICIPANTS?

The selected companies must participate in a session with NERA and external mentors to help participants develop and articulate a clear value proposition when presenting to industry and other leaders in Houston. The selected companies must also consent to participation in interviews and have their company profiled in marketing and social media communications.

WHAT ARE THE REPORTING REQUIREMENTS?

Participants will be required to complete a short report on the immediate benefits and potential future outcomes of the program. NERA will also seek additional feedback and ideas from the trip that may support the scaling and growth of early-stage energy tech companies in Australia.

For more information, please email us at eo@nera.org.au.